

# Transboundary Marine Protected Areas

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## Abstract

Countries exploiting transboundary fisheries face strong incentives for over-exploitation. This basic economic insight has been validated empirically; transboundary fisheries tend to be in worse condition than fisheries in single nations. Attempts to solve this challenge through cross-country cooperation have been largely unsuccessful because competitive extraction is often more attractive than adhering to cooperative agreements. We explore the game-theoretic economics of an alternative solution, a transboundary marine protected area (TMPA), and derive the conditions under which it can improve profits and stock biomass, even in the presence of individually-rational non-cooperation across countries. We find that well-designed TMPAs have the potential to overcome non-cooperation across countries; this result is strengthened when stocks have relatively low growth rates. A TMPA can earn higher harvest benefits for both countries, increase stocks in both countries, and in many cases, can even reproduce the fully cooperative outcome.

**Keywords:** Transboundary fisheries, game theory, marine protected area, spatial management.

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# 1 Introduction

Transboundary fish stocks, those shared by two or more countries, comprise a significant share of global fisheries (Hayashi 1993; McWhinnie 2009). Prominent examples include the anchoveta fishery shared by Chile and Peru (Agüero and Gonzalez 1996), the Arcto-Norwegian cod fishery shared between Norway and Russia (Armstrong and Flaaten 1991), and the snapper fishery shared by Indonesia and Australia (Blaber et al. 2005). Despite the 1982 UN Convention on the Law of the Sea, which encourages countries to cooperate with respect to management of shared stocks, there is little effective management attention bestowed on these fisheries. This comes as no surprise to economists: The striking lack of cooperation is likely a consequence of strong national incentives to join cooperative agreements and extract excessively from a shared resource (Barrett 2003; Walker et al. 2009). These observations have also played out empirically; many transboundary fisheries are significantly worse off, both in terms of yield and biomass in the water, than fisheries contained within a single country (McWhinnie 2009). An extreme version of this non-cooperation exists when stocks are completely contained on the high seas; this may represent the worst case scenario as there are no clear incentives for competing fishing countries to pursue long term sustainability (White and Costello 2014).

The challenges associated with transboundary fisheries have been addressed by economists using game theory (Levhari and Mirman 1980; Bailey, Sumaila, and Lindroos 2010; Hannesson 2011). This literature explores the implications of strategic behavior by multiple users over a single renewable resource. The main finding is that individual incentives usually lead all users to behave in an overly aggressive manner, overexploiting the resource and making everyone worse off compared to cooperative outcomes (Munro 2004). Although there are examples of regional fisheries management organizations for some transboundary stocks (e.g., the South Pacific Regional Fisheries Management Organization<sup>1</sup> and the Common Fisheries Policy of the European Union<sup>2</sup>), few real world examples of effective cooperative management

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<sup>1</sup>This organization has 14 member countries, mainly focusing in the management of Chilean jack mackerel (*Trachurus murphyi*) and Humboldt squid (*Dosidicus gigas*) in the South Pacific ocean. Additional information can be found at: <https://www.sprfmo.int>

<sup>2</sup>The CFP is the set of rules that guides the management of the stocks shared by the members

29 agreements exist and the driving force behind this lack of cooperation seems to accord  
30 with the basic economic logic presented above. In addition to the associated strategic  
31 incentives against cooperation, distinct motivations in each country, complex political  
32 landscapes, and a lack of effective international institutions to facilitate coordination  
33 have also impeded effective cooperative management (Bjørndal et al. 2000).

34 Although this historical experience may suggest cooperation between countries  
35 is unlikely, valuable theoretical (Benhabib and Radner 1992; Dutta and Sundaram  
36 1993; Polasky et al. 2006) and empirical (Vollan and Ostrom 2010) observations have  
37 shown that cooperative outcomes are possible under the right conditions. Here, we  
38 complement these efforts by exploring the potential of an alternative approach to  
39 managing transboundary fisheries: a transboundary marine protected area (TMPA)  
40 sited on the border of the two jurisdictions. If harvest of the transboundary stock is  
41 effectively prohibited and enforced within the TMPA, then even when countries act  
42 non-cooperatively outside the TMPA, it can induce a reduction in fishing mortality  
43 while avoiding the complex process of creating and maintaining dynamic international  
44 political agreements. As new technology developments allow for real time spatial en-  
45 forcement of fishing prohibitions at a fraction of the cost of traditional management  
46 controls (Sanchirico, Wilen, et al. 2007), TMPAs have the potential to become a real-  
47 istic alternative to fishing agreements.<sup>3</sup> We show that in theory, the fully cooperative  
48 levels of fishing pressure can be induced by designating a TMPA of an appropriate size,  
49 even when countries are behaving non-cooperatively in the remaining fishing grounds.  
50 In addition, we discuss the general guidelines under which a negotiated TMPA size à  
51 là Weitzman (2014) can also be sustained and able to replicate first-best outcomes.

52 Marine Protected Areas (MPAs) are well established as an effective conservation  
53 tool (Lester et al. 2009), but their role in fisheries management has been actively con-  
54 tested (Hilborn et al. 2004). Although MPAs have been shown theoretically (Gaylord  
55 et al. 2005; White et al. 2008; Gaines et al. 2010) and empirically (Halpern, Lester, and  
56 Kellner 2009) to enhance fishery yields and/or profit under particular circumstances,

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of the European Union within its jurisdictional waters. Additional information can be found at:  
[http://ec.europa.eu/fisheries/cfp\\_en](http://ec.europa.eu/fisheries/cfp_en)

<sup>3</sup>An example of these technological advances can be found in the Global Fishing Watch Project, which allows monitoring of operations for more than 70,000 fishing vessels worldwide (Kroodsmā et al. 2018).

57 these benefits are highly dependent on MPA size and location, as well as characteris-  
58 tics of the protected species and fishing regimes (Roberts et al. 2001; Gaines, Gaylord,  
59 and Largier 2003; Smith and Wilen 2003; Palumbi 2004; Sanchirico et al. 2006). In  
60 particular, these studies have previously identified dispersal benefits outweighing the  
61 opportunity costs of the closure as the key condition under which MPAs are most  
62 likely to result in any economic and yield benefits (Sanchirico and Wilen 2001; Jan-  
63 maat 2005). This observation opens the possibility for benefits from a TMPA for  
64 transboundary fisheries that are highly susceptible to overexploitation, and in which  
65 there is the right degree of biological spillover across jurisdictions. Furthermore, trans-  
66 boundary protected areas have a rich history on land (Ali 2007; Lysenko, Besançon,  
67 and Savy 2007), demonstrating their institutional feasibility and providing examples  
68 of successful implementation. Even in marine systems, transboundary protected areas  
69 are gaining traction, although often more as a means to reduce conflict and deal with  
70 contested borders, than explicitly to solve overfishing per se (Mackelworth 2012).

71 The theoretical implications of MPAs in spatial settings have been previously ex-  
72 plored by Sanchirico and Wilen (2001), Costello and Polasky (2004), Costello and  
73 Kaffine (2010), and others; and MPA impacts on yield (Hilborn et al. 2004; Hast-  
74 ings and Botsford 1999; Hart 2006; Hart and Sissenwine 2009) and profits (White  
75 et al. 2008; Sanchirico et al. 2006; Hart and Sissenwine 2009) have been examined  
76 in detail. This literature has provided great insights into the role of conservation for  
77 fisheries management, and our attempt is to expand it by specifically analyzing a  
78 transboundary setting in which countries can also negotiate over a single size TMPA.  
79 To our knowledge, only three previous studies have explored the notion of using ma-  
80 rine protected areas for shared stocks. Herrera, Moeller, and Neubert (2016), who  
81 show that open access dynamics on the high seas will create de-facto marine reserves  
82 through competition. Sumaila (2002) who explores the use of MPAs for the North  
83 East Atlantic cod shared by Norway and Russia using numerical simulations, and  
84 Punt et al. (2010) who develop the theory for using MPAs in a static fishery model.  
85 Our paper extends these previous works in two ways. First, by using an analytical  
86 game theory model we derive the closed-form solution for a dynamic fishery game  
87 between two countries who jointly harvest a transboundary stock with and without a  
88 TMPA. Second, our model allows for symmetric and asymmetric conditions in both

89 stock distribution and preferences across countries. Using game theory to account for  
90 strategic behavioral responses of fishers, we provide a theoretically-grounded char-  
91 acterization of fishing pressure by both parties and how strategic interactions (and  
92 therefore conservation and welfare outcomes) are likely to change in response to a  
93 TMPA and determine the outcome of a potential negotiation process between the  
94 two countries.

95 We model a spatially-heterogeneous transboundary fishery with a stylized fish  
96 stock spanning two exclusive economic zones (EEZ). To establish a no-TMPA base-  
97 line, we use dynamic game theory to explore the outcomes of non-cooperative ex-  
98 ploitation by the two countries relative to a fully cooperative scenario in which total  
99 discounted individual benefits from fishing are maximized. We then evaluate the  
100 consequences of implementing a TMPA that spans the border of the two countries.  
101 While we solve the game for any size TMPA, we focus on the TMPA design that  
102 maximizes the joint welfare of the two countries. Because the whole premise of this  
103 paper is that countries act non-cooperatively, we approach this problem by assuming,  
104 for any TMPA size, that countries act non-cooperatively with respect to harvest out-  
105 side the TMPA. We are able to show that under many circumstances, a well-designed  
106 TMPA can actually replicate the cooperative solution, even though countries be-  
107 have non-cooperatively outside the TMPA. To explore how results might vary based  
108 on biological and economic characteristics, we model a range of different population  
109 growth rates, distributions, and discount factors for each country. We then turn to  
110 answer the question if countries will ever agree to implement the TMPA in the first  
111 place. We explore the likely situations in which a stable agreement can be reached  
112 by both nations, and discuss the policy implications. Overall, our results suggest  
113 that TMPAs can increase benefits in both countries by decreasing the negative ex-  
114 ternalities of non-cooperative behavior. Under a wide range of conditions, we find  
115 that TMPAs, either exogenously or endogenously determined, can diminish or com-  
116 pletely eliminate the negative economic consequences of non-cooperative exploitation  
117 of a transboundary fishery and may thus be a tremendously effective alternative to  
118 attempting cooperative harvest agreements over these stocks.

## 119 2 Model

120 Consider a fish stock shared by two countries with index  $i = \{A, B\}$ . Countries seek  
121 to maximize harvest benefits, where each country has the required institutions to  
122 enforce total allowable catch within their jurisdiction, but institutions for joint man-  
123 agement of the stock are absent. During time step  $t$ , there is a period of harvest and  
124 a period of reproduction. Once the stock has reproduced, it distributes uniformly  
125 through the fishing grounds; there is no migration during the harvest season.

126

### 127 2.1 Biological model

128 Let  $X_t$  and  $H_t$  denote the total fish stock and total harvest at time step  $t$  in this  
129 discrete time model. We assume that the biological dynamics are governed by a  
130 population growth parameter  $\alpha$  à la Levhari and Mirman (1980), with the following  
131 form:

$$X_{t+1} = (X_t - H_t)^\alpha; 0 < \alpha < 1 \quad (1)$$

132 Following harvest, the stock grows according to Equation (1) and then redistributes  
133 evenly across its habitat range. Note that  $\partial X_{t+1}/\partial \alpha < 0$ , so higher  $\alpha$  implies a lower  
134 growth rate of the fish stock. For this reason, we will for the remainder of this paper  
135 refer to  $\alpha$  as the “growth parameter” and  $(1 - \alpha)$  as the “growth rate.” The size of the  
136 TMPA in country  $i$  is given by  $\lambda_i$  (expressed as a fraction of the entire fishing grounds  
137 across both jurisdictions), and the size of the fishing grounds available to country  $i$   
138 outside the TMPA is given by  $\gamma_i(\lambda_i)$ . For example,  $\gamma_i(0)$  depicts the fraction of area  
139 available for fishing in country  $i$  with no TMPA. Under uniform redistribution, the  
140 stock in each country’s fishable jurisdiction at time  $t$ ,  $x_{it}$ , is given by:

$$x_{it} = \gamma_i(\lambda_i)X_t \quad (2)$$

141 The size of the fishing grounds in country  $i$  ( $\gamma_i(\lambda_i)$ ) can have several interpretations,  
142 including the fraction of the total habitat area in which the stock reside at all times,  
143 the fraction of relevant habitat available for post-spawning settlement, or the distri-  
144 bution of the stock after recruitment. Naturally, the larger is the TMPA, the smaller

145 are the harvestable fishing grounds, so  $\gamma'_i < 0$ .

## 146 **2.2 Economic model**

147 We build on the fish war setup proposed by Levhari and Mirman (1980) to model  
148 competition among users. Each country has access only to its own fishing grounds, so  
149 harvest for country  $i$  is limited by the stock that is present in its respective territory  
150 (Hayashi 1993). Country  $i$  chooses its own harvest,  $h_{it}$ , from the available stock in  
151 its fishing grounds, and again, following Levhari and Mirman (1980) enjoys benefits  
152 (e.g., fishery profits) as a function of this harvest, as follows:

$$U_{it} = \log [h_{it}] \quad (3)$$

153 Using its own discount factor,  $\beta_i$ , the goal of each country is to maximize the present  
154 value of its own fishing benefits over an infinite horizon, recognizing that the other  
155 country is also acting in its own self interest. The resulting population of the fish  
156 stock depends on how intensively the two countries fish.

## 157 **2.3 Transboundary Marine Protected Areas**

158 Suppose now that a TMPA is established on the border between the two countries and  
159 that fishing is prohibited within its borders. The TMPA is designated as a fraction,  
160  $\lambda_i + \lambda_{-i} = \lambda_A + \lambda_B$ , of the entire spatial distribution of the stock. In time period  $t$ ,  
161 the total stock inside the TMPA,  $m_t$ , is given by:

$$m_t = (\lambda_A + \lambda_B)X_t \quad (4)$$

## 162 **3 Results**

163 We assume that countries determine harvest simultaneously by playing a Cournot  
164 duopoly game (Osborne 1994). This is analogous to countries simultaneously an-  
165 nouncing their total allowable catch levels, number of permits issued, or other man-  
166 agement schemes that regulate total harvest within their own fishing grounds. We

167 focus our analysis first on the non-cooperative scenario; we then turn to the cooper-  
 168 ative scenario.

### 169 3.1 Non-Cooperative Scenario

170 Levhari and Mirman (1980) did not address the possibility of a TMPA . In the  
 171 absence of TMPAs, they found that the Cournot-Nash equilibrium harvest for each  
 172 country depends only on the current stock levels, the population growth parameter,  
 173 and the discount factors of each country. This will end up being a special case of our  
 174 model (in which no TMPA is implemented and there is full mixing of the stock across  
 175 jurisdictions). To extend their model to account for a TMPA, it will become useful  
 176 to express harvest as a function of stock and escapement,  $e_{it}$ , where  $h_{it} = x_{it} - e_{it}$ .  
 177 Our objective is to derive analytically the game theoretic interactions for any size  
 178 TMPA. It turns out that this problem has an analytical solution that generalizes the  
 179 results in Levhari and Mirman (1980). We find that the non-cooperative equilibrium  
 180 in both countries takes a form similar to what was found in that paper, except that  
 181 the slope of each country's harvest rate is modified by the presence of the TMPA and  
 182 the fraction of the stock that distributes across each jurisdiction. In addition, our  
 183 approach explicitly considers the existence of multiple corner solutions.<sup>4</sup> This result  
 184 is formalized below:

185 **Proposition 1.** *Equilibrium non-cooperative dynamic escapement in country  $i$ 's ju-*  
 186 *risdiction is a fixed fraction of the total stock,  $X_t$ , and is given by:*

$$\bar{e}_{it} = X_t \bar{f}_i(\lambda_i, \lambda_{-i}) \quad ; \quad i = \{A, B\} \quad (5)$$

187 *with*

$$\bar{f}_i(\bullet) = \begin{cases} \max \left\{ 0, \frac{\alpha\beta_i\gamma_i(\lambda_i) - \alpha\beta_{-i}(1-\alpha\beta_i)(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{1 - (1-\alpha\beta_i)(1-\alpha\beta_{-i})} \right\} & ; \quad \bar{f}_{-i}(\bullet) > 0 \\ \max \{ 0, \alpha\beta_i\gamma_i(\lambda_i) - (1 - \alpha\beta_i)(\lambda_i + \lambda_{-i}) \} & ; \quad \bar{f}_{-i}(\bullet) = 0 \end{cases} \quad (6)$$

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<sup>4</sup>To obtain the canonical result from Levhari and Mirman (1980), assume interior solutions, eliminate the existence of a TMPA by letting  $\lambda_A = \lambda_B = 0$ , and assume full mixing of the stock by letting  $\gamma_A(0) = \gamma_B(0) = 1$ . Applying these conditions to Equation (6) returns the classic result of their paper.



188 *Proof.* All proofs are provided in the Appendix.

189 Proposition (1) defines the dynamic Cournot-Nash equilibrium non-cooperative  
 190 escapement for each country for any size and configuration of the TMPA. Note that  
 191 the optimal policy in country  $i$  depends on the individual and total size of the TMPA,  
 192 the growth parameter and each discount factor parameter. We refer to this result as  
 193 the non-cooperative equilibrium (NCE).

### 194 3.2 Cooperative Scenario

195 In the absence of a TMPA, Levhari and Mirman (1980) have robustly determined  
 196 that non-cooperative behavior leads to sub-optimal outcomes. We may anticipate  
 197 a similar finding in the presence of a TMPA. Thus, we would like to compare the  
 198 NCE to the benchmark case of the fully cooperative solution in which harvests are  
 199 chosen to maximize the sum of the two individual country's discounted benefits. For  
 200 completeness, our cooperative solution also generalizes previous results by allowing  
 201 the presence of asymmetries across countries. Note that if harvests can be set cooper-  
 202 atively, there may be no need for a TMPA, but to remain consistent, we also provide  
 203 the general solution for any size TMPA. The cooperative solution is formalized below:

204 **Proposition 2.** *Equilibrium cooperative dynamic escapement in country  $i$ 's jurisdic-*  
 205 *tion is a fixed fraction of the total level of stock,  $X_t$ , and is given by:*

$$\hat{e}_{it} = X_t \hat{f}_i(\lambda_i, \lambda_{-i}) \quad ; \quad i = \{A, B\} \quad (7)$$

206 *with*

$$\hat{f}_i(\bullet) = \begin{cases} \max \left\{ 0, \frac{\Delta\gamma_i(\lambda_i) - (1-\alpha\beta_i)(1-\alpha\beta_{-i})(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\alpha\beta_i(1-\alpha\beta_{-i}) + \alpha\beta_{-i}(1-\alpha\beta_i) + 2(1-\alpha\beta_i)(1-\alpha\beta_{-i})} \right\} & ; \quad \hat{f}_{-i}(\bullet) > 0 \\ \max \left\{ 0, \frac{\Lambda\gamma_i(\lambda_i) - (1-\alpha\beta_i)(1-\alpha\beta_{-i})(\lambda_i + \lambda_{-i})}{\alpha\beta_i(1-\alpha\beta_{-i}) + \alpha\beta_{-i}(1-\alpha\beta_i) + (1-\alpha\beta_i)(1-\alpha\beta_{-i})} \right\} & ; \quad \hat{f}_{-i}(\bullet) = 0 \end{cases} \quad (8)$$

and

$$\Delta = \alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) + (1 - \alpha\beta_i)(1 - \alpha\beta_{-i}) \quad (9)$$

$$\Lambda = \alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) \quad (10)$$

207 Proposition (2) defines the optimal dynamic cooperative escapement for coun-  
 208 try  $i$  in the presence of any arbitrarily-sized TMPA. We refer to this result as the  
 209 cooperative equilibrium (CE). Two important features of Proposition (2) must be  
 210 highlighted. First, despite having written Equation (8) generally for any size TMPA,  
 211 our comparisons between NCE and CE will be performed for the case where there  
 212 is no TMPA in the cooperative scenario,  $\hat{e}_{it} = X_t \hat{f}_i(0, 0)$ . Second, note that for any  
 213 TMPA  $(\lambda_i, \lambda_{-i})$ , the fractional escapement in the CE (Equation (8)) differs and can  
 214 be shown greater than the fractional escapement in the NCE (Equation (6)).

### 215 3.3 Designing TMPAs to Match Cooperative Escapement

216 Here we show that, if designed properly, a TMPA with non-cooperation in the fishable  
 217 area can lead to the same total escapement as in the cooperative equilibrium. Taking  
 218 the size protected in country  $-i$  as given, the TMPA size in country  $i$  that achieves  
 219 the same total escapement in the fishery when countries behave non-cooperatively is  
 220 formalized below:

221 **Corollary 1.** *With non-cooperation across countries and taking  $\lambda_{-i}$  as given, the*  
 222 *size of the TMPA in country  $i$  that achieves the total CE escapement,  $\lambda_i^*$ , is implicitly*  
 223 *defined by:*

$$\lambda_i^* = \left( \hat{f}_i(0, 0) - \bar{f}_i(\lambda_i^*, \lambda_{-i}) \right) + \left( \hat{f}_{-i}(0, 0) - \bar{f}_{-i}(\lambda_{-i}, \lambda_i^*) \right) - \lambda_{-i} \quad (11)$$

224 Corollary (1) characterizes the one-sided TMPA that induces the fishery to match  
 225 the same level escapement as in the CE, or first-best, when countries behave non-  
 226 cooperatively. The result is intuitive as it simply forces countries, through the es-  
 227 tablishment of a TMPA, to leave more resource in the water. Note, however, that  
 228 strategic responses play a role in how effective the TMPA is going to be. Figure (1)  
 229 provides a numerical example of this result. It plots the fraction protected in country

230  $i$  as a function of the fraction protected in country  $-i$  so the fishery matches the total  
 231 escapement of the CE, while varying the growth rate (panel A) and the distribution  
 232 of the stock across jurisdictions (panel B). Plotting fractions is useful because is a  
 233 relative measure of size.

234 Several points are worth noting from Figure (1). First, the relationship between  
 235 fractions protected is linear with negative slope. In other words, there are multiple  
 236 ways to distribute the size of the TMPA across jurisdictions that exactly match CE  
 237 escapement. One possible way to achieve that outcome is when countries protect  
 238 the same percentage in each jurisdiction, which is represented by the  $45^\circ$  line. For a  
 239 visualization, consider the case in which the stock is equally distributed and country  
 240  $-i$  protects 25 percent of its fishing grounds (Fig. 1 - panel A). If the stock were  
 241 to grow at rate 0.5, 66 percent of country  $i$ 's fishing grounds must be protected to  
 242 match the CE (Panel A - point a). The same outcome, however, can be achieved if  
 243 both countries protect 45 percent of their fishing grounds (Panel A - point b).

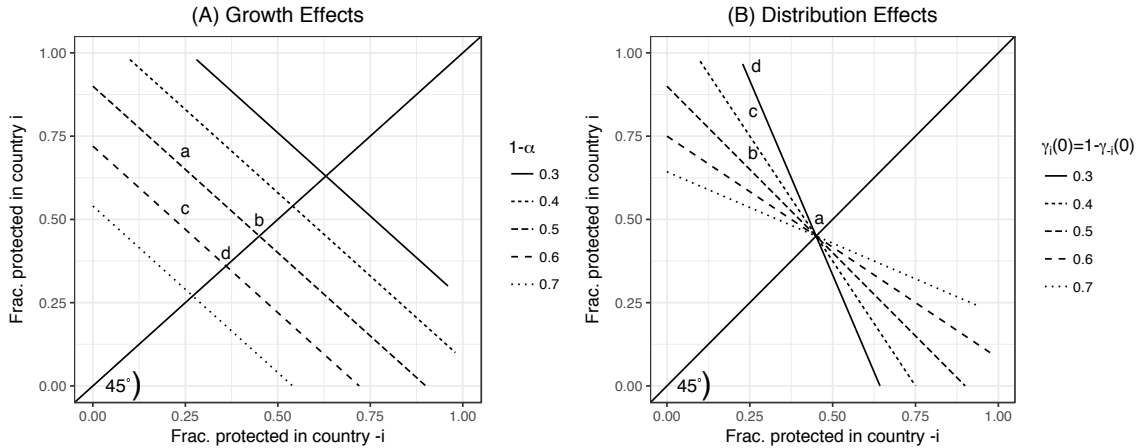


Figure 1: **Combinations of TMPAs in countries  $i$  and  $-i$  that reproduce the total escapement of the first-best under no cooperation, varying the growth rate (panel A), and the distribution (panel B).** Fractions protected in both countries are plotted for (A) different growth rates  $1-\alpha$ , and (B) different distributions of the stock across jurisdictions,  $\gamma_i(0)$ . Plot (A) assumes  $\gamma_i(0) = \gamma_{-i}(0) = 0.5$  and  $\beta_i = \beta_{-i} = 0.90$ , plot (b) assumes  $1-\alpha = 0.5$  and also  $\beta_i(0) = \beta_{-i}(0) = 0.5$ .

244 Second, stocks that grow faster require less protection to replicate the escapement  
 245 of the CE. This result is intuitive, lower growth rates mean countries have less of

246 an incentive to leave stock in the water and the stock is also less able to withstand  
247 overfishing. We can visualize this result by examining how the changes in growth  
248 rate,  $1 - \alpha$ , shift the linear relationship of the different combinations (Fig. 1 - panel  
249 A). For example, if country  $-i$  protects 25 percent of its fishing grounds and the grow  
250 rate increases from 0.5 to 0.6, the protection required in country  $i$  decreases from 66  
251 (Panel A - point a) to 48 percent (Panel A - point c). Further, if countries protect  
252 the same percentage, an increase in the growth rate now reduces the required level of  
253 protection from 45 (Panel A - point b) to 36 percent (Panel A - point d).

254 Third, asymmetry in the distribution of the stock introduces asymmetry in the the  
255 required fractions to protect. Graphically, we can examine point a in panel B of Figure  
256 1. The combination matching the CE escapement, regardless of the distribution, is  
257 45 percent. But if country  $-i$  protects a lesser share, country  $i$  would have to protect  
258 relatively more as its share of the fishing grounds decreases. For example, fix country  
259  $-i$  at protecting 25 percent. Under symmetric distribution, country  $i$  would have  
260 to protect 66 percent to match total CE escapement (Panel B - point b). That  
261 percentage increases to 75 (Panel B - point c) and 93 percent (Panel B - point d) as  
262 the share of stock residing in country  $i$ 's reduces from 40 to 30 percent, respectively.

263 The combination rule switches if country  $-i$  were to protect more than 45 per-  
264 cent. That is, country  $i$  will have to protect relatively less as its share of the fishing  
265 grounds decreases. Evidently, this is a consequence of the uniform distribution we  
266 have assumed in this model. The CE seeks a fixed level of escapement, and larger  
267 percentages of smaller areas can match smaller percentages of larger areas and vice  
268 versa. See the Appendix for an additional description when the stock's distribution  
269 is even more skewed toward one country.

270 These results show how a TMPA could be designed so as to achieve the same  
271 escapement as when countries behave cooperatively. We find that stocks with lower  
272 growth rates require more protection and that CE escapement can be achieved with  
273 a common percentage protected in both countries, regardless of the distribution of  
274 the stock. These allocations, however, do not consider the individual or total value of  
275 the fishery. Intuitively, strategic interactions must play a role and matching on total  
276 escapement does not necessarily mean that the first-best is also achieved. We cover  
277 this topic in the section below.

### 3.4 Designing TMPAs to Match Total Cooperative Performance

In this section we show that, if designed properly, a TMPA with non-cooperation in the fishable area can lead to the same total economic performance as in the cooperative equilibrium. It will be useful to define country  $i$ 's discounted sum of utilities as  $J_i(\lambda_i, \lambda_{-i})$ . Following the notation above,  $\bar{f}(\bullet)$  and  $\hat{f}(\bullet)$ , we use bars to denote the NCE and hats denote the CE, respectively. Taking the size protected in country  $-i$  as given, the TMPA size in country  $i$  that achieves the same total economic performance in the fishery when countries behave non-cooperatively is formalized below:

**Corollary 2.** *With non-cooperation across countries and taking  $\lambda_{-i}$  as given, the size of the TMPA in country  $i$  that achieves the total CE performance,  $\lambda_i^{**}$ , is implicitly defined by:*

$$\bar{J}_i(\lambda_i^{**}, \lambda_{-i}) + \bar{J}_{-i}(\lambda_{-i}, \lambda_i^{**}) = \hat{J}_i(0, 0) + \hat{J}_{-i}(0, 0) \quad (12)$$

Corollary (2) characterizes the one-sided TMPA that induces the fishery to match the same level performance as in the CE, or first-best, when countries behave non-cooperatively. The difference with Corollary (1) lies on the fact that an additional unit of protection, which results in an additional unit of escapement, may lead to a unit loss in harvest. A marginal decrease in harvest then results in losses that increase at an increasing rate in terms of utility. This relationship implies that to match CE performance, countries need to have their exact CE level of harvest, or that the losses of one of them are exponentially captured by the other.

To add flexibility to our results, we also consider second-best scenarios. In other words, cases in which TMPAs lead to better economic outcomes than the pure NCE. This analysis is done by taking protection in country  $-i$  as given, and then choosing the amount of protection in country  $i$  that maximizes the sum of discounted utilities. Choosing the TMPA that achieves the first, or a second-best, is equivalent to:

$$\arg \max_{0 \leq \lambda_i < \gamma_i(0)} \{ \bar{J}_i(\lambda_i, \lambda_{-i}) + \bar{J}_{-i}(\lambda_{-i}, \lambda_i) \} \quad (13)$$

Figure (2) provides a numerical example of this result. It plots the protected fraction in country  $i$  as a function of the fraction protected in country  $-i$  so the fishery

300 maximizes the sum of the discounted utilities, while varying the growth rate (panel A)  
 301 and the distribution of the stock across jurisdictions (panel B). In addition, we also  
 302 highlight the combinations that achieve at least 99% of the economic performance of  
 303 the first-best.

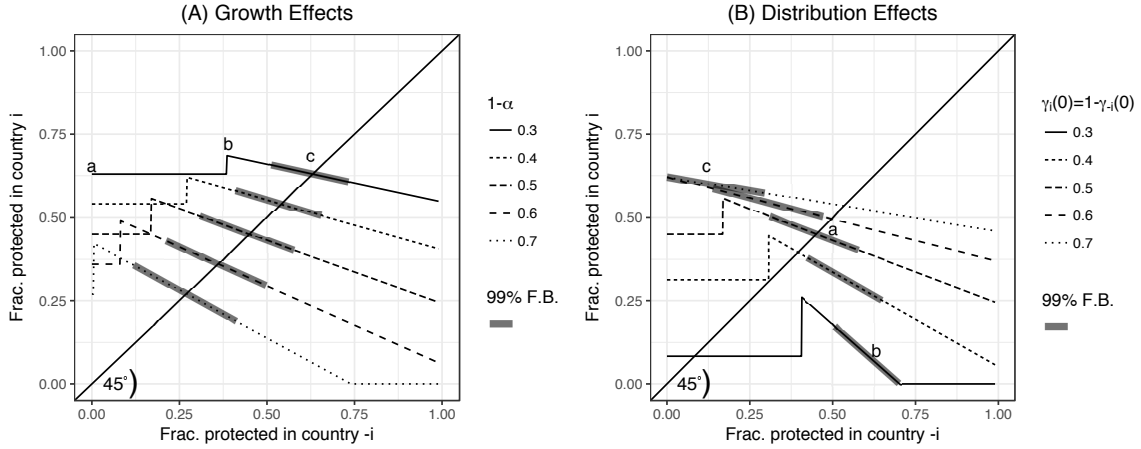


Figure 2: **Combinations of TMPAs in countries  $i$  and  $-i$  that maximize the social value of the fishery under no cooperation, varying the growth rate (panel A), and the distribution (panel B).** Fractions protected in both countries are plotted for (A) different growth rates  $1 - \alpha$ , and (B) different distributions of the stock across jurisdictions,  $\gamma_i(0)$ . The highlighted sections indicate the combinations that achieve at least 99% of the value generated in the first-best. Plot (A) assumes  $\gamma_i(0) = \gamma_{-i}(0) = 0.5$  and  $\beta_i = \beta_{-i} = 0.90$ , plot (b) assumes  $1 - \alpha = 0.5$  and also  $\beta_i(0) = \beta_{-i}(0) = 0.5$ .

304 From this figure, it is evident that altering the objective of the TMPA also changes  
 305 the design principle. Combinations that achieve the same escapement as the CE do  
 306 not necessarily maximize the value of the fishery. To visualize the design principle,  
 307 consider a stock growing at rate 0.3 in panel A of Figure (2). If country  $-i$  protects 0  
 308 to 38 percent of its fishing grounds, the level of protection in country  $i$  that maximizes  
 309 the total value of the fishery is always 68 percent (Panel A - point a). At that point,  
 310 country  $i$  is already constrained by the TMPA. Country  $-i$  is aware of this, and  
 311 reducing its fishable area only leads to reducing its own escapement further. At 38  
 312 percent, however, country  $-i$  becomes constrained and the combinations start to  
 313 generate tradeoffs between the two nations (Panel A - point b). In the neighborhood

314 of the 45°line, the TMPA approaches the performance of the first-best (Panel A -  
315 point c).

316 Overall, the observation is that stocks that grow at faster rates require more  
317 protection to approach, and potentially match the performance of the first-best (Fig. 2  
318 - panel A). It also follows that the range of combinations that come close to replicating  
319 the first-best is increasing in the growth rate. This pattern is a consequence of faster  
320 rates being able to compensate for the short-term loss in harvest due to decreases in  
321 the fishable area.

322 Introducing asymmetric distribution alters these results. To maximize the value  
323 of the fishery, the country with the biggest share has to protect relatively more of  
324 its fishing grounds. Consider the case of symmetric distribution in Figure (2), with  
325 each country protecting 45 percent (Panel B - point a). Now, suppose that country  
326  $i$ 's share is 30 percent instead. To match the first-best, country  $i$  now has to protect  
327 only eight percent, while country  $-i$  has to protect 60 percent (Panel B - point b).  
328 The protection requirement switches when country  $i$ 's share is 70 percent (Panel B -  
329 point c).

330 A question that arises is why the fraction protected doesn't converge to zero when  
331 the fishery is mostly contained in one country. One would expect the country with  
332 the larger share to behave as a sole owner, and that is what happens in the NCE as  
333  $\gamma_i(0)$  approaches one. This fact would suggest that the TMPA becomes less useful,  
334 and that its size should converge to zero. Our result differs from this prescription by  
335 the fact that our first-best is not a sole owner solution, but a cooperative exploitation  
336 that considers the utility in both nations. The Inada conditions associated with the  
337 individual utility functions imply that a small increase in the harvest of the smaller  
338 country has a large total marginal contribution. This effect leads to strictly positive  
339 TMPAs, even when the distribution is heavily skewed (Fig. 2 - panel B). Note,  
340 however, that as the distribution becomes more asymmetric, protection in country  
341 with the largest share converges to an upper value (Panel B - point b), while protection  
342 in the other country converges to zero (Panel B - point c).

343 These results show how a TMPA could be designed so as to achieve the same  
344 economic performance as when countries behave cooperatively. We find that stocks  
345 with lower growth rates require more protection, and that both countries need to be

346 constrained to approach the first-best. Changes in distributions also indicate that  
347 countries with the biggest share should always protect more to maximize the value of  
348 the fishery. The question that remains unanswered is if countries were to ever agree  
349 to have the TMPA established, and if so, why don't they? We provide some answers  
350 to these questions, and derive a potential solution in the section below.

### 351 **3.5 Negotiating Over a Common Protection TMPA Size**

352 The previous section established that an appropriately-sized TMPA could be designed  
353 to induce a fishery with non-cooperative countries to perform *as if* they were acting  
354 cooperatively. This section examines the possibility of countries willingly agreeing to  
355 establish a TMPA. In particular, we ask if countries will voluntarily ever choose to  
356 protect their own fishing grounds.

357 If countries are left to their own devices, the NCE is the optimal response and  
358 there will never be any level of protection. The way in which we propose to tackle  
359 this problem is by inducing negotiation. In particular, we build on the idea proposed  
360 by Barrett (2003) and Weitzman (2014), who explore the feasibility of negotiating a  
361 single price in the presence of a global externality. Weitzman (2014) shows that in  
362 the case of climate change, negotiating over a single internationally binding minimum  
363 carbon price decreases self-interest and forces countries to internalize the externality.

364 In the case of a TMPA, the obvious candidate for a single-negotiation point is  
365 the fraction protected in each country's fishing ground; recall that fractions protected  
366 are a relative measure of size. According to Weitzman (2014), an ideal negotiating  
367 instrument should be able to i) induce cost-effectiveness, ii) be a one dimensional  
368 focal point, and iii) embody a countervailing force against self-interest. The task is  
369 now to show that negotiating over a single TMPA size satisfies these properties.

370 Contrasted against a single fishing mortality rate agreement, the first requirement  
371 is the weak point for TMPAs. Closing fishing grounds could induce congestion, and  
372 individual vessel profits will be relatively lower than simply reducing fishing mortality.  
373 On the other hand, credibly cross-monitoring and cross-enforcing individual landings  
374 also generate costs. Which option leads to cost-effectiveness then depends on how  
375 these two sources of cost compare to each other. One factor that may tilt the scale in



376 favor of TMPAs, however, is that freely available data on the geospatial distribution  
 377 of global fishing vessels could allow to control spatial effort at a fraction of the cost  
 378 of standard landing enforcements (Kroodsma et al. 2018).

379 The second and third conditions are satisfied as countries decide over a binding  
 380 common TMPA size for both of them. Any voting mechanism will concentrate efforts  
 381 toward a single dimension, and transaction costs will be effectively reduced. More  
 382 importantly, both countries have an incentive to make the other fish less and them-  
 383 selves more. These two incentives balance each other in their decision, and may have  
 384 the potential to lead to second-, and even first-best outcomes depending on how the  
 385 externality and the instrument affects both negotiating parties.

386 To show how these claims hold in the case of a TMPA, we implement a bilateral  
 387 negotiation process. We do not explore the conditions that bring countries to the  
 388 negotiating table, or how they decide on implementation, but on how they act when  
 389 given the opportunity to propose a mutually binding size TMPA.

Define  $\eta$  as the size, or fraction protected in each of the fishing grounds.  $\gamma_i(\lambda_i)$   
 can now be denoted as  $\gamma_i(\eta)$ , and  $J_i(\lambda_i, \lambda_{-i})$  as  $J_i(\eta)$ . The  $\eta$  that maximizes the NCE  
 country  $i$ 's discounted utility,  $\eta_i^*$ , is then given by:

$$\eta_i^* = \arg \max_{0 \leq \eta < 1} \{ \bar{J}_i(\eta) \} \quad (14)$$

390 Suppose further that countries have previously agreed to a blind-auction voting  
 391 mechanism. First, both countries propose their  $\eta^*$  simultaneously. Then, some func-  
 392 tion of the two values, such as the average or the minimum, is implemented. It follows  
 393 that a strictly positive value of  $\eta^*$  will be proposed *if and only if* the country is made  
 394 better off. Because optimal escapement is state independent,  $\eta^*$  does not depend on  
 395 the current state of the stock and countries have no incentive to deviate from their  
 396 proposed percentages. The outcome of the bidding process is shown in Figure 3, in  
 397 which we graph  $\eta^*$  as a function of the growth rate and a country's share of the fishing  
 398 grounds.

399 To see how the incentives for negotiation work, consider the case of symmetric  
 400 distribution first (Fig. 3 - panel A). Under this scenario, both countries vote for the  
 401 same common protected percentage, which makes both of them better off and also

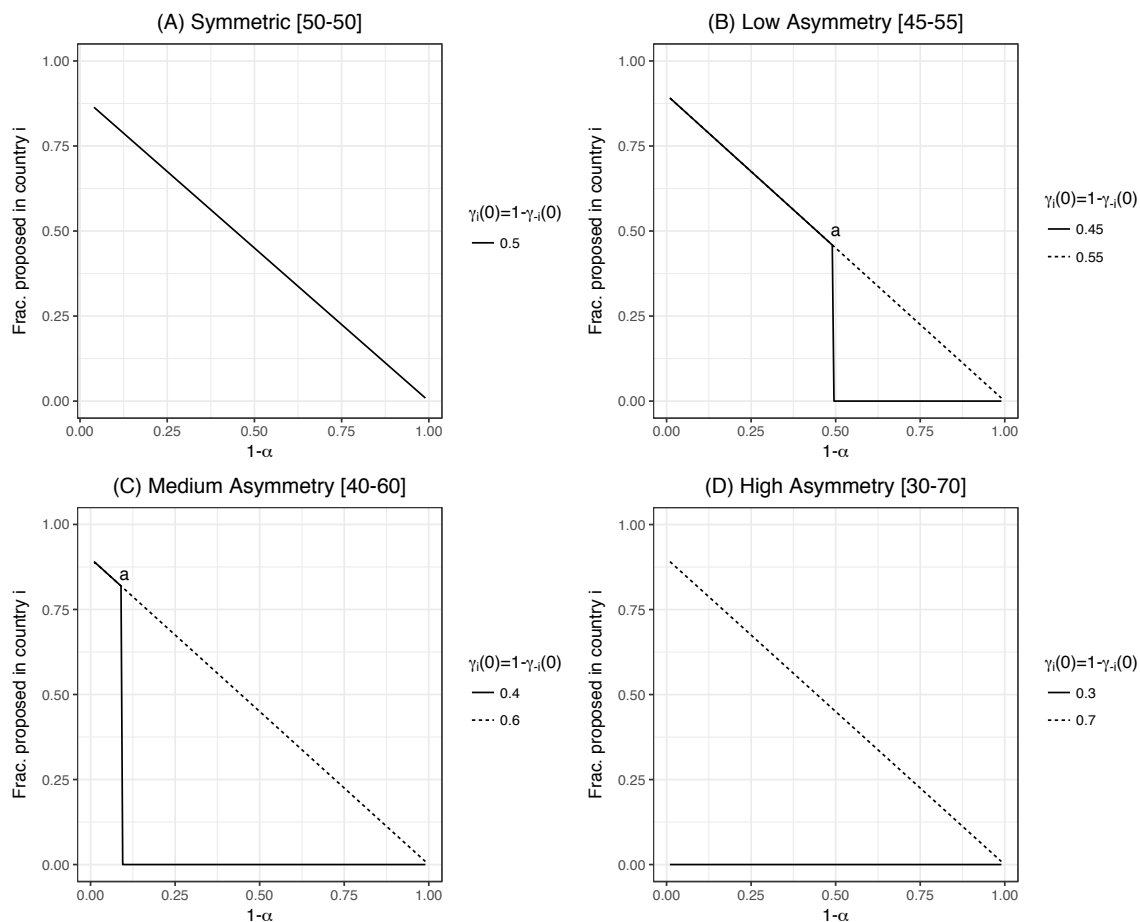


Figure 3: **Proposed TMPA size as a function of the growth rate for symmetric (panel A) and asymmetric distributions (panels B-D).** Proposed TMPA sizes are plotted with respect to different growth rates  $1 - \alpha$ , when (A) the stock is equally distributed across both jurisdictions, (B) when one country has 55 percent of the fishing grounds, (C) when one country has 60 percent of the fishing grounds, and (D) when one country has 70 percent of the fishing grounds. All panels assume  $\beta_i = \beta_{-i} = 0.90$ .

402 achieves the first-best. As noted earlier, this size is decreasing in the growth rate. This  
 403 result is expected, as noted by Weitzman (2014) in the case of a global externality, a  
 404 single negotiation mechanism can also balance and cancel out the fishing externality,  
 405 even when countries behave selfishly. Symmetry aids this outcome by balancing the  
 406 gains and losses from decreasing fishing grounds evenly across the two countries.

407 Introducing asymmetric distribution diminishes the potential of an agreement.  
408 Consider the case when there is low asymmetry in the distribution of the stock (Fig.  
409 3 - panel B). The country with the larger share (dotted line) will always vote to have  
410 a TMPA. Implicitly, that behavior follows from the incentive to reduce the influence  
411 of the smaller country on the stock. On the other hand, the country with the smallest  
412 share (solid line) only votes to have a TMPA when the stock grows at lower rates. As  
413 the growth rate increases its relative losses in fishing grounds overcome the gains of  
414 additional escapement, and then there is no TMPA size that can improve the NCE  
415 (Panel B - point a). Notwithstanding these differences, when both countries vote to  
416 establish a TMPA, the proposed sizes coincide.

417 Figure (3) also shows how further increases in distribution asymmetry eventually  
418 break down the incentives in the country with the smaller share. With medium  
419 distribution asymmetry (Fig. 3 - panel C), this country will only vote to have a  
420 TMPA only when the growth rate of the stock is extremely low (Panel C - point a).  
421 In the case of high asymmetry (Fig. 3 - panel D), all incentives for protection go  
422 away and the smaller country will never vote to impose a common size TMPA.

423 These results show how incentives condition a potential vote, and that TMPAs  
424 could indeed be mutually agreed upon by both countries. The likelihood for agreement  
425 increases for stocks that have low growth rates and that are more evenly distributed  
426 across jurisdictions. In other words, countries are more willing to voluntarily constrain  
427 themselves and the others as the fishing externality increases. In the next section we  
428 discuss the policy implication of these results, as well as the main caveats present in  
429 our analysis.

## 430 **4 Discussion**

431 Transboundary fisheries pose a significant management challenge for nearly all coastal  
432 nations. For diverse regions and taxa (Lear and Parsons 1993; Schaefer 1995; Maquire  
433 2006; Maurihungirire 2008), there are incentives for countries to harvest these fisheries  
434 too aggressively. We show that in the absence of effective cooperation, well designed  
435 spatial closures spanning the border between countries could provide an effective  
436 solution. Moreover, we also show that implementing a single negotiation mechanism

437 can lead to the establishment of TMPAs, even when countries behave selfishly.

438 Our main result is that TMPAs have the potential to alleviate the consequences  
439 of non-cooperative behavior in transboundary fisheries. This improvement can occur  
440 both when TMPAs are exogenously imposed, conditional on being properly designed,  
441 or when countries negotiate over a common fraction to protect in their own fishing  
442 grounds. The effectiveness of the negotiation depends on the extent of asymmetry be-  
443 tween countries. In the symmetric case, both countries face the same conditions, and  
444 sharing the burden of the TMPA leads to the first-best outcome. Asymmetric distri-  
445 bution limits this potential because the losses from non-cooperation and the burden  
446 of the TMPA are not equally distributed, and the required levels of protection that  
447 make both countries better off cannot longer be achieved by a common percentage.

448 These results provide some useful insights for the strategic use of MPAs in trans-  
449 boundary fisheries. In terms of species characteristics, TMPAs could be effectively  
450 used for fisheries that have moderate to low population growth rates, such as many de-  
451 mersal and benthic fisheries, especially if they are relatively evenly distributed across  
452 countries. The total number of candidate fisheries worldwide that fit these character-  
453 istics is large, and the long term impacts could be substantial if TMPAs are properly  
454 enforced (Hilborn et al. 2004; Gaines et al. 2010; Halpern 2003; Klein et al. 2008).  
455 More importantly, the presence of ancillary benefits (e.g., habitat effects, pure bio-  
456 diversity conservation, and recreation) opens the door for TMPAs to be considered  
457 as a viable comprehensive management measure for transboundary fisheries (Lauck  
458 et al. 1998; Sanchirico 2004; Armstrong 2007).

459 In addition, traditional approaches for managing transboundary fisheries require  
460 institutions that facilitate coordinated management and cooperation between coun-  
461 tries. Such institutions are commonly unsuccessful (Hilborn, Orensanz, and Parma  
462 2005), and they can have significant costs of implementation and operation. In some  
463 cases these costs can exceed several millions of dollars, when considering registration  
464 systems for fish landings, monitoring and enforcement measures, and research capacity  
465 necessary for stock assessments and total allowable catch recommendations (Schrank,  
466 Arnason, and Hannesson 2003). Using TMPAs as a management tool could also be  
467 desirable because closing a fraction of the fishing grounds and enforcing it through  
468 currently available vessel monitoring systems may prove easier and cheaper to im-

469 plement than standard measures. Although implementing a TMPA will also require  
470 a negotiation process and enforcement costs of its own (Balmford et al. 2004), the  
471 appeal of the ancillary benefits provided by TMPAs could make their implementation  
472 politically more feasible, and even more desirable than traditional fishing agreements.

473 Our observations, however, are not free of caveats. In an effort to increase the  
474 tractability of the problem, we steer away from details regarding the species' dynamics  
475 as well as the social and institutional dynamics of the fishery in each country. Despite  
476 these omissions, this is a useful starting point that demonstrates some of the basic  
477 rules likely guiding the effectiveness of TMPAs in solving the widespread problem of  
478 transboundary fisheries. Potential extensions that could guide specific case-by-case  
479 analysis include the inclusion of larval dispersal, adult movement, other life-history  
480 traits and habitat heterogeneity (Sanchirico and Wilen 1999; Neubert 2003; Brock  
481 and Xepapadeas 2010). Sound policy making regarding TMPAs will greatly benefit  
482 from future tactical models that take into account these complex assumptions.

483 The benefits of TMPAs, as with any fishing agreement, will take time to be re-  
484 alized (Ovando, Dougherty, and Wilson 2016). This problem may create politically-  
485 motivated incentives to oppose reforms of any kind and continue the status quo, even  
486 if this position is counterproductive in the long run. TMPAs could overcome this  
487 short term hurdle by using instruments such as side payments (Bjørndal et al. 2000;  
488 Kaitala and Munro 1993; Arnason, Magnusson, and Agnarsson 2000) and external  
489 loans. These could be justified by both fishing goals and the ancillary benefits of a  
490 TMPA. Side payments could come from the country that achieves gains faster after  
491 the TMPA is implemented, thus lowering the resistance of the country that is most  
492 negatively impacted in the short term. As an alternative, an external organization  
493 could provide funding or loans to compensate for short term losses, making both  
494 countries indifferent to, or even supportive of the reform. Given the potential for  
495 economic and conservation benefits that are predicted to follow, a finance plan could  
496 be supported by international banks or conservation focused NGOs.

497 Finally, and under the assumptions of our model, the fishery will be unaffected if  
498 a TMPA is not sufficiently large to constrain harvest. This is also true for countries  
499 that cooperate, as the optimal harvest takes into account how much of the stock is  
500 being buffered in the TMPA. This result implies that cooperatively managed trans-

501 boundary fisheries may be able to implement moderately-sized TMPAs with little or  
502 no effect on harvest, creating the opportunity for cooperating countries to capture  
503 conservation benefits without compromising production goals. Furthermore, our fo-  
504 cus on a single species fishery can and should be expanded to fisheries that comprise  
505 multiple species. If well designed, a TMPA could both ease multispecies management  
506 challenges and have larger cumulative benefits by increasing biodiversity and overall  
507 harvest (Hastings, Gaines, and Costello 2017). If sizes and locations where positive  
508 effects are obtained do not overlap among the species, however, there will be tradeoffs  
509 across the gains and losses for different fisheries. Addressing these multispecies issues  
510 is an area ripe for further analysis and innovation in studying transboundary fishery  
511 problems.

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## 665 5 Appendix

### 666 5.1 Proofs

#### 667 5.1.1 Proof of Proposition 1

668 Under a non-cooperative scenario, each country seeks to maximize its discounted  
669 benefit taking as given the other country's harvest. Let  $x_{it}$  be the fish stock, and  $e_{it}$   
670 the escapement level in country's  $i$  jurisdiction at time  $t$ . The harvest  $h_{it}$  is given by  
671  $h_{it} = x_{it} - e_{it}$ , and benefit is  $\log[h_{it}] = \log[x_{it} - e_{it}]$ . Let  $m_t$  be the fish stock inside  
672 the TMPA.

673 Consider a fishery that lasts only for two periods,  $T-1$  and  $T$ . There is no value in  
674 fishing after period  $T$ , so each country will harvest all the stock in their jurisdiction,  
675  $e_{iT} = 0$ . The benefit of this harvest is given by:

$$V_{iT}(X_T) = \log[h_{iT}] = \log[x_{iT}] \quad (15)$$

676 Proceeding via backward induction in period  $T-1$ , each country chooses its  
677 harvest level to maximize the dynamic programming equation:

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \{ \log[x_{iT-1} - e_{iT-1}] + \beta_i V_{iT}(X_T) \} \quad (16)$$

678 Where  $\beta_i$  is the discount factor for country  $i$ . Substituting (15) into (16) then gives:

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \left\{ \log[x_{iT-1} - e_{iT-1}] + \beta_i \log[x_{iT}] \right\} \quad (17)$$

679 We assume that harvest precedes reproduction, and that finally a fraction  $\gamma_i(\lambda_i)$   
680 returns to jurisdiction  $i$ , and a fraction  $\lambda_i + \lambda_{-i} = \lambda_i + \lambda_{-i}$  returns to the TMPA.  
681 The stock available for country  $i$  at time  $T$  is then given by  $x_{iT} = \gamma_i(\lambda_i)(e_{iT-1} +$   
682  $e_{-iT-1} + m_{T-1})^\alpha$ . Inserting these dynamics into equation (17), we have the dynamic

683 programming equation for the two period transboundary fishery:

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \left\{ \log[x_{iT-1} - e_{iT-1}] + \beta_i \log [\gamma_i(\lambda_i)(e_{iT-1} + e_{-iT-1} + m_{T-1})^\alpha] \right\} \quad (18)$$

684 The first order conditions for country  $i$  are then given by the following expression:

$$e_{iT-1} = \frac{\alpha\beta_i x_{iT-1} - e_{-iT-1} - m_{T-1}}{\alpha\beta_i + 1} \quad (19)$$

685 If both countries act non-cooperatively the non-cooperative escapement level that  
686 each country applies in its jurisdiction is given by:

$$e_{iT-1} = \frac{\alpha\beta_i(\alpha\beta_{-i} + 1)x_{iT-1} - \alpha\beta_{-i}(x_{-iT-1} + m_{T-1})}{(\alpha\beta_i + 1)(\alpha\beta_{-i} + 1) - 1} \quad (20)$$

687 Given that the distribution of the stock is determined by  $\lambda_i$  and  $\lambda_{-i}$ , let  $X_{T-1} =$   
688  $(e_{iT-2} + e_{-iT-2} + m_{T-2})^\alpha$ ,  $x_{iT-1} = \gamma_i(\lambda_i)X_{T-1}$ , and  $m_{T-1} = \lambda_i + \lambda_{-i}X_{T-1}$ . Hence,  
689 the final expression for escapement can be re-written as:

$$e_{iT-1} = X_{T-1} \frac{\alpha\beta_i(\alpha\beta_{-i} + 1)\gamma_i(\lambda_i) - \alpha\beta_{-i}(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{(\alpha\beta_i + 1)(\alpha\beta_{-i} + 1) - 1} \quad (21)$$

690 Where the present value benefit each country perceives from this strategy is given by:

691

$$V_{iT-1}(X_{T-1}) = \log[x_{iT-1} - e_{iT-1}] + \beta_i \log [\gamma_i(\lambda_i)X_{T-1}^\alpha] \quad (22)$$

692 Substituting equation (21) into (22), and rearranging terms we get that the max-  
693 imum benefit for the two period non-cooperative fishery can be expressed as:

$$V_{iT-1}(X_{T-1}) = (\alpha\beta_i + 1) \log[X_{T-1}] + C_i \quad (23)$$

694

$$C_i = \log \left[ \frac{\alpha\beta_{-i}\gamma_i(\lambda_i)^{\beta_i}(\gamma_i(\lambda_i) + \gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{(\alpha\beta_i + 1)(\alpha\beta_{-i} + 1) - 1} \right] \quad (24)$$

695 Working backwards in time, each country faces the following maximization prob-

696 lem:

$$V_{iT-2}(X_{T-2}) = \max_{e_{iT-2}} \{\log[x_{iT-2} - e_{iT-2}] + \beta_i V_{iT-1}(X_{T-1})\} \quad (25)$$

697 Recall that  $X_{T-1} = (e_{iT-2} + e_{-iT-2} + m_{T-2})^\alpha$ . Hence, the first order conditions  
698 for the escapement level of country  $i$  at time  $T - 2$  are given by:

$$e_{iT-2} = \frac{(\alpha\beta_i + (\alpha\beta_i)^2)x_{iT-2} - e_{-iT-2} - m_{T-2}}{\alpha\beta_i + (\alpha\beta_i)^2 + 1} \quad (26)$$

699 By solving this problem simultaneously and using our previous definitions, each  
700 country under the non-cooperative scenario will set its optimal escapement as:

$$\bar{e}_{iT-2} = X_{T-2} \frac{(\alpha\beta_i + (\alpha\beta_i)^2)(\alpha\beta_{-i} + (\alpha\beta_{-i})^2 + 1)\gamma_i(\lambda_i) - (\alpha\beta_{-i} + (\alpha\beta_{-i})^2)(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{(\alpha\beta_i + (\alpha\beta_i)^2 + 1)(\alpha\beta_{-i} + (\alpha\beta_{-i})^2 + 1) - 1} \quad (27)$$

701 From this expression, it is clear that when the fishery lasts  $n + 1$  periods, the  
702 optimal escapement response under the non-cooperative scenario is given by:

$$e_{iT-n} = X_{T-n} \frac{\left(\frac{\alpha\beta_i - (\alpha\beta_i)^{n+1}}{1 - \alpha\beta_i} \frac{1 - (\alpha\beta_{-i})^{n+1}}{1 - \alpha\beta_{-i}}\right)\gamma_i(\lambda_i) - \left(\frac{\alpha\beta_{-i} - (\alpha\beta_{-i})^{n+1}}{1 - \alpha\beta_{-i}}\right)(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\left(\frac{1 - (\alpha\beta_i)^{n+1}}{1 - \alpha\beta_i} \frac{1 - (\alpha\beta_{-i})^{n+1}}{1 - \alpha\beta_{-i}}\right) - 1} \quad (28)$$

703 As the fishery extends over time, let  $X_t = X_{T-n}$  represent the fish stock at the  
704 time when each country decides its harvest policy taking into consideration that the  
705 fishery will last for  $n + 1$  periods. Finally, as  $n$  goes to infinity we get that the optimal  
706 escapement under a non-cooperative scenario is:

$$e_{it} = X_t \frac{\alpha\beta_i\gamma_i(\lambda_i) - \alpha\beta_{-i}(1 - \alpha\beta_i)(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{1 - (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})} \quad (29)$$

707 Note that interior optimal non-cooperative harvest is a constant fraction of the  
708 stock. As expected, the non-cooperative harvest satisfies the original result provided  
709 by Levhari and Mirman (1980) whenever there is no TMPA and the stock is fully  
710 mixed across jurisdictions.

711 Now we turn to examine corners solutions. First, note that  $e_{it}$  is decreasing in the

712 size of the TMPA and country  $-i$ 's jurisdiction. This relationship implies that as the  
 713 available fishing grounds decrease in country  $i$ , its optimal extraction strategy is to  
 714 fish monotonically more aggressively. At some level then, escapement in country  $i$ 's  
 715 fishing grounds is effectively zero.

716 If one country's optimal dynamic non-cooperative escapement is zero, then second  
 717 country's strategy must take that limitation into account. Using the same process  
 718 above, it is straight forward to show that country  $i$ 's optimal escapement, when  
 719 country  $-i$  is at a corner, is given by:

$$e_{it} = X_t (\alpha\beta_i\gamma_i(\lambda_i) - (1 - \alpha\beta_i)(\lambda_i + \lambda_{-i})) \quad (30)$$

720 Optimal dynamic non-cooperative escapement in country  $i$  can be then fully char-  
 721 acterized by:

$$\bar{e}_{it} = X_t \bar{f}_i(\bullet) \quad (31)$$

722 with

$$\bar{f}_i(\bullet) = \begin{cases} \max \left\{ 0, \frac{\alpha\beta_i\gamma_i(\lambda_i) - \alpha\beta_{-i}(1 - \alpha\beta_i)(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{1 - (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})} \right\} & ; \quad \bar{f}_{-i}(\bullet) > 0 \\ \max \{ 0, \alpha\beta_i\gamma_i(\lambda_i) - (1 - \alpha\beta_i)(\lambda_i + \lambda_{-i}) \} & ; \quad \bar{f}_{-i}(\bullet) = 0 \end{cases} \quad (32)$$

723 ■

### 724 5.1.2 Proof of Proposition 2

725 Under a cooperative scenario, both countries seek to maximize total joint discounted  
 726 benefit as function of the harvest in each jurisdiction. Consider a fishery that lasts  
 727 only two periods,  $T - 1$  and  $T$ , respectively. There is no value in fishing after period  
 728  $T$ , so each country will harvest all the stock in their jurisdictions,  $e_{iT} = 0$ . The benefit  
 729 of this harvest is given by:

$$V_{iT}(X_T) = \log[h_{iT}] = \log[x_{iT}] \quad (33)$$

730 For period  $T - 1$ , both countries choose their harvest level in order to maximize

731 the following dynamic programming equation for periods  $T$  and  $T - 1$ :

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \left\{ \log[x_{iT-1} - e_{iT-1}] + \beta_i V_{iT}(X_T) \right. \\ \left. + \log[x_{-iT-1} - e_{-iT-1}] + \beta_{-i} V_T^{-i}(X_T) \right\} \quad (34)$$

732 Substituting (33) into (34):

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \left\{ \log[x_{iT-1} - e_{iT-1}] + \beta_i \log[x_{iT}] \right. \\ \left. + \log[x_{-iT-1} - e_{-iT-1}] + \beta_{-i} \log[x_{-iT}] \right\} \quad (35)$$

733 Inserting the biology gives:

$$V_{iT-1}(X_{T-1}) = \max_{e_{iT-1}} \left\{ \log[x_{iT-1} - e_{iT-1}] \right. \\ \left. + \beta_i \log[\gamma_i(\lambda_i)(e_{iT-1} + e_{-iT-1} + m_{T-1})^\alpha] \right. \\ \left. + \log[x_{-iT-1} - e_{-iT-1}] \right. \\ \left. + \beta_{-i} \log[\gamma_{-i}(\lambda_{-i})(e_{iT-1} + e_{-iT-1} + m_{T-1})^\alpha] \right\} \quad (36)$$

734 Where the first order condition for country  $i$  is given by the following expression:

$$e_{iT-1} = \frac{\alpha(\beta_i + \beta_{-i})x_{iT-1} - e_{-iT-1} - m_{T-1}}{\alpha(\beta_i + \beta_{-i}) + 1} \quad (37)$$

735 As both countries solve equation (37), the cooperative escapement level that each  
736 country applies in its jurisdiction is given by:

$$e_{iT-1} = \frac{(\alpha(\beta_i + \beta_{-i}) + 1)x_{iT-1} - x_{-iT-1} - m_{T-1}}{\alpha(\beta_i + \beta_{-i}) + 2} \quad (38)$$

737 Given that the distribution of the stock is determined by  $\gamma_i(\lambda_i)$ , let  $X_{T-1} =$   
738  $(e_{iT-2} + e_{-iT-2} + m_{T-2})^\alpha$  and  $x_{iT-1} = \gamma_i(\lambda_i)X_{T-1}$ . Hence, the final expression for  
739 escapement can be re-written as:

$$e_{iT-1} = X_{T-1} \frac{(\alpha(\beta_i + \beta_{-i}) + 1)\gamma_i(\lambda_i) - (\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\alpha(\beta_i + \beta_{-i}) + 2} \quad (39)$$



740 The joint benefit both countries perceive from this strategy is then given by:

$$\begin{aligned}
V_{iT-1}(X_{T-1}) &= \log [x_{iT-1} - e_{iT-1}] + \beta_i \log [\gamma_i(\lambda_i)(X_T)^\alpha] \\
&\quad + \log [x_{-iT-1} - x_{-iT-1}] + \beta_{-i} \log [\gamma_{-i}(\lambda_{-i})(X_T)^\alpha]
\end{aligned} \tag{40}$$

741 Substituting equation (39) into (40), and rearranging terms we get that the max-  
742 imum benefit for the two period cooperative fishery can be expressed as:

$$\begin{aligned}
V(X_{T-1}) &= (\alpha\beta_i + 1) \log[X_{T-1}] + C'_i \\
&\quad + (\alpha\beta_{-i} + 1) \log[X_{T-1}] + C'_{-i}
\end{aligned} \tag{41}$$

743

$$C'_i = \log \left[ \frac{\gamma_i(\lambda_i)^{\alpha\beta_i} (\gamma_i(\lambda_i) + \gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\alpha(\beta_i + \beta_{-i}) + 2} \right] \tag{42}$$

744 Working backwards in time, both countries face the following maximization prob-  
745 lem:

$$\begin{aligned}
V_{iT-2}(X_{T-2}) &= \max_{e_{iT-1}} \left\{ \log[x_{iT-2} - e_{iT-2}] \right. \\
&\quad + \beta_i ((\alpha\beta_i + 1) \log[X_{T-1}] + C'_i) \\
&\quad + \log[x_{-iT-2} - e_{-iT-2}] \\
&\quad \left. + \beta_{-i} ((\alpha\beta_{-i} + 1) \log[X_{T-1}] + C'_{-i}) \right\}
\end{aligned} \tag{43}$$

746 Recall that  $X_{T-1} = (e_{iT-2} + e_{-iT-2})^\alpha$ . Hence, the first order conditions for the  
747 escapement level of country  $i$  at time  $T - 2$  are given by:

$$e_{iT-2} = \frac{(\alpha(\beta_i + \beta_{-i}) + \alpha^2(\beta_i^2 + \beta_{-i}^2)) x_{iT-2} - (e_{-iT-2} + m_{T-2})}{(\alpha(\beta_i + \beta_{-i}) + \alpha^2(\beta_i^2 + \beta_{-i}^2)) + 1} \tag{44}$$

748 By solving this problem simultaneously and using our previous definitions, each  
749 country under the cooperative scheme will set its optimal escapement as:

$$e_{iT-2} = \frac{((\alpha(\beta_i + \beta_{-i}) + \alpha^2(\beta_i^2 + \beta_{-i}^2)) + 1) x_{iT-2} - (x_{-iT-2} + m_{T-2})}{(\alpha(\beta_i + \beta_{-i}) + \alpha^2(\beta_i^2 + \beta_{-i}^2)) + 2} \tag{45}$$

750 From this expression, it is clear that when the fishery lasts  $n + 1$  periods, the

751 optimal escapement response under the cooperative scenario is given by:

$$e_{iT-n} = \frac{X_{T-n} \left( \left( \frac{\alpha\beta_i - (\alpha\beta_i)^{n+1}}{1 - \alpha\beta_i} \right) + \left( \frac{\alpha\beta_{-i} - (\alpha\beta_{-i})^{n+1}}{1 - \alpha\beta_{-i}} \right) + 1 \right) \gamma_i(\lambda_i) - (\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\left( \frac{1 - (\alpha\beta_i)^{n+1}}{1 - \alpha\beta_i} \right) + \left( \frac{1 - (\alpha\beta_{-i})^{n+1}}{1 - \alpha\beta_{-i}} \right)} \quad (46)$$

752 As the fishery extends over time, let  $X_t = X_{T-n}$  to represent the fish stock at  
 753 the time when each country decides its harvest policy taking into consideration that  
 754 the fishery will last for  $n + 1$  periods. As  $n$  goes to infinity we get that the optimal  
 755 escapement under the cooperative scenario is:

$$e_{it} = X_t \frac{\Delta \gamma_i(\lambda_i) - (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) + 2(1 - \alpha\beta_i)(1 - \alpha\beta_{-i})} \quad (47)$$

with

$$\Delta = \alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) + (1 - \alpha\beta_i)(1 - \alpha\beta_{-i}) \quad (48)$$

756 Analogous to the non-cooperative solution, the optimal dynamic cooperative ex-  
 757 tracts a constant fraction of the stock over time. Finally, it also necessary to take  
 758 into account bi-lateral corner solutions. Following the same procedure, it is straight  
 759 forward to show that the full characterization of optimal dynamic escapement is then  
 760 given by:

$$\hat{e}_{it} = X_t \hat{f}_i(\lambda_i, \lambda_{-i}) \quad (49)$$

761 with

$$\hat{f}_i(\bullet) = \begin{cases} \max \left\{ 0, \frac{\Delta \gamma_i(\lambda_i) - (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})(\gamma_{-i}(\lambda_{-i}) + \lambda_i + \lambda_{-i})}{\alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) + 2(1 - \alpha\beta_i)(1 - \alpha\beta_{-i})} \right\} & ; \hat{f}_{-i}(\bullet) > 0 \\ \max \left\{ 0, \frac{\Lambda \gamma_i(\lambda_i) - (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})(\lambda_i + \lambda_{-i})}{\alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) + (1 - \alpha\beta_i)(1 - \alpha\beta_{-i})} \right\} & ; \hat{f}_{-i}(\bullet) = 0 \end{cases} \quad (50)$$

with

$$\Lambda = \alpha\beta_i(1 - \alpha\beta_{-i}) + \alpha\beta_{-i}(1 - \alpha\beta_i) \quad (51)$$

## 763 5.2 Matching Cooperative Escapement with Highly Asym- 764 metric Distributions

765 In the case of highly asymmetric distributions, the results in the main body of the pa-  
766 per are slightly modified. In particular, that the common level of protection matching  
767 CE escapement is insensitive to the stock's distribution. Recall that the main results  
768 suggest that one percentage of common protection was able to match the CE for all of  
769 the distribution combinations evaluated,  $0.3 \leq \gamma_i(0) \leq 0.7$ . In Figure (4) we expand  
770 that range and show this condition stops holding.

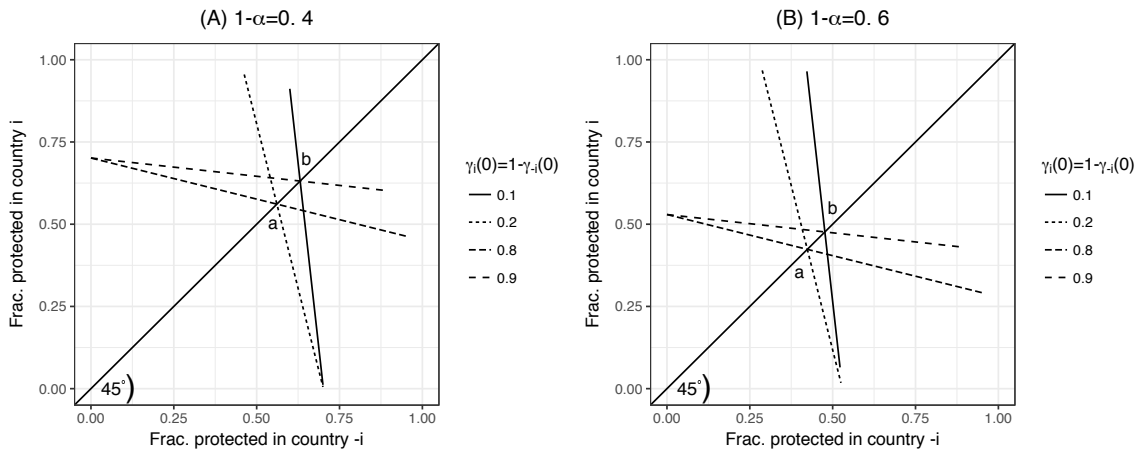


Figure 4: **Combinations of TMPAs in countries  $i$  and  $-i$  that reproduce the total escapement of the first-best under no cooperation varying the growth rate for highly asymmetric distributions.** Fractions protected in both countries are plotted for different distributions of the stock across jurisdictions,  $\gamma_i(0)$ , and across two different growth rates,  $1 - \alpha$ . Panel A assumes  $1 - \alpha = 0.5$ , while panel B assumes  $1 - \alpha = 0.5$ . Both plots assume  $\beta_i(0) = \beta_{-i}(0) = 0.5$ .

771 The figure plots the combinations of fractions protected in country  $i$  and country  
772  $-i$  that replicate the total escapement level of the CE in the case of highly asymmetric  
773 distributions. Consider panel A, in which the stock grows at rate 0.4. If 80 percent of  
774 the fishing grounds are in one country's jurisdiction, then both of them will have to  
775 protect 55 percent to achieve the same escapement as the CE (Panel A - point a). If

776 the same country were to have 90 percent of the fishing grounds instead, the required  
777 common protection increases to 63 percent.

778 Changes in the growth rate shift this relationship. Panel B of Figure (4) shows how  
779 increasing the growth rate from 0.4 to 0.6 reduces the required common protection  
780 to achieve the the cooperative escapement. Note that the slopes of the relationship  
781 do not change, they only shift along the x-axis.

782 Highly asymmetric distributions change the combinations that achieve the CE  
783 because the first-best considers harvest in both countries. When the distribution of  
784 the stock forces one country into a corner, even if it behaves cooperatively, the first-  
785 best takes into account that limitation and makes the unconstrained country to behave  
786 even more conservatively. Recall that a marginal increase in harvest for the country  
787 fishing less has a greater marginal contribution to the total value of the fishery, so the  
788 losses are optimally compensated across the two nations. Designing a TMPA that  
789 replicates that outcome has to follow the same principle. In other words, the TMPA  
790 has more of the country with the larger share, hence the steep - flat slopes in potential  
791 combinations, or by protecting a larger common percentage in both countries. Slope  
792 remain consistent because these combinations seek to match escapement with the  
793 CE, and because of the uniform distribution assumption, additional units protected  
794 in each jurisdiction have the same net effect.